

Common nonverbal mistakes made at a job interview

From a survey of 2000 bosses

In a survey of 2000 bosses **33%** claimed that they know within the first **90 seconds** of an interview whether **they will hire someone**



The average length of an interview is **approximately 40 minutes**

Statistics show that when meeting new people the impact is:

21% — Playing with **hair** or touching face

47% — Having little or **no knowledge** of the company is the most **common mistake** job seekers make during interviews

Failure to make **eye contact** **67%**

Lack of smile **38%**

Bad posture **33%**

Crossing arms over their chest **21%**

Using too many **hand gestures** **9%**

Handshake that is too weak **26%**

Fidgeting too much **33%**

7% From what we **actually say**

38% The quality of our **voice grammar** and overall **confidence**

55% The **way we dress, act** and **walk** through the door

Clothes

Bright colors are a turnoff

70% Employers claiming they don't want applicants to be **fashionable or trendy**.

65% Of bosses said **clothes could** be the **deciding factor** between two similar candidates.

Top Ten Most common mistakes made at a job interview

10 **Over-Explaining Why You Lost Your Last Job**

Conveying That **You're Not Over It** **9**

8 **Lacking Humor, Warmth, or Personality**

Not **Showing Enough Interest** or Enthusiasm **7**

6 **Inadequate Research** About a Potential Employer

Concentrating Too Much on **What You Want** **5**

4 **Trying to Be All Things to All People**

"**Winging**" the Interview **3**

2 Failing to **Set Yourself Apart** From Other Candidates

Failing to Ask For the Job **1**

Most common tips about interviewing

4 **Learn** about the organization

Have a **specific job** in mind **3**

2 Review **your qualifications** for the job

Be ready to **briefly describe your experience** **1**

5 questions most likely to be asked

Tell me about your experience at _____ **5**

4 Why do you **want to work for us?**

What do you **know about our company?** **3**

2 Why did you **leave your last job?**

Tell me about yourself **1**